

# MSCI/KTI NORDIC PROPERTY SEMINAR 2017



## TIME

Thursday, May 11, 2017

## PLACE

Haymarket by Scandic  
Stockholm  
Sweden

MSCI



KTI

# MSCI/KTI NORDIC PROPERTY SEMINAR 2017

We are pleased to host the 13<sup>th</sup> MSCI/KTI Nordic Property Seminar at the Haymarket by Scandic in Stockholm where we look forward to welcoming you in a 1920s era of optimism and elegance. With dramatic geopolitical events on both sides of the Atlantic unfolding, the MSCI/KTI Nordic Property Seminar takes a broad perspective on essential aspects and drivers of property investments. We have divided the day's agenda into four distinct sections where we have invited respected specialists and professionals to share their views with you.

First, we will start the morning by focusing on the big picture and the overall market environment, the known knowns and unknowns of the industry, setting Nordic property performance in context and aim to shed light on how these could impact investment strategies in the future.

Second, we will continue after some refreshments with a deep-dive into institutional property investment strategies. We will be guided by Peter Hobbs, who will moderate the presentations and discussions aiming to frame property investments in an institutional investment context and reflect on current and future trends driving investment decisions. After this, we will be ready for some lunch.

Third, with the backdrop of the Haymarket having been converted to a hotel and seminar venue from the historical department store PUB, we will continue focusing on the changing use of office space, the impact from the sharing economy and how these influence property values and risk as well as what opportunities digitalisation will bring for the future.

Fourth, with availability of capital and financing playing an integral role in any property investment and transaction, we will explore alternative perspectives on currently available options in today's market and where we look set to be heading in the future.

Having managed to successfully navigate the day's program, we hope you will have gained some inspirational insights and hopefully have learned some new aspects as well. We will then round up the day with a drinks reception to enable you to continue catching up with new and old friends.

We look forward to seeing you in Stockholm in May.

## SPONSORS



# ROSCHIER

## CONFERENCE FEES

### MSCI clients, KTI clients and RICS Members:

€500 + VAT

### Standard non-client rate:

€600 + VAT

An invoice will be sent to you upon receipt of registration. Payment must be settled before the event. We cannot accept cancellations after the conference fee has been invoiced.

However, information on substitution can be sent at any time to [event\\_inquiry@msci.com](mailto:event_inquiry@msci.com).

The conference is organised by MSCI and KTI. For more information on the organisers, please visit [www.msci.com](http://www.msci.com) and [www.kti.fi](http://www.kti.fi). The seminar is arranged at the Haymarket by Scandic, Hötorget 13-15, Stockholm, Sweden, and all presentations will be given in English.

To book your place, please  
register at

[msci.com/events](http://msci.com/events)

or e-mail

[event\\_inquiry@msci.com](mailto:event_inquiry@msci.com).

or [kti@kti.fi](mailto:kti@kti.fi)

# PROGRAMME

## 8.30 Registration and refreshments

9.00 Welcome and opening remarks by the moderators

**Hanna Kaleva**, KTI

**Markus Steinby**, MSCI

### SETTING THE SCENE: THE PROPERTY MARKET ENVIRONMENT

Economic and geopolitical market environment and its impact on global investment strategies

**Pertti Vanhanen**, Aberdeen Asset Management

The known and unknowns of property investments

**Robin Goodchild**, LaSalle Investment Management

Putting Nordic property performance in perspective

**Markus Steinby**, MSCI

## 10.30 Refreshment break

### 11.00 INSTITUTIONAL PROPERTY INVESTMENT STRATEGIES

Moderated by **Peter Hobbs**, bfinance

Property investments in an institutional context

**Jon Lekander**, Brunswick Real Estate

Trends in institutional property investment strategies

**Mark Wilkins**, Aberdeen Asset Management

Panel discussion

**Per Frennberg**, Alecta

**Miika Kotaniemi**, Elo Mutual Pension Insurance Company

**Jon Lekander**, Brunswick Real Estate

**Mark Wilkins**, Aberdeen Asset Management

## 12.30 Lunch at Paul's

### 13.30 CHANGING USE OF OFFICE SPACE

Case study Telia

**Michael Åslund**, TeliaCompany

Changing occupier demand: implications for office investors

**Nick Axford**, CBRE

Real estate & the shared economy – It's coming whether you like it or not

**Keith Silverang**, Technopolis

## 15.00 Refreshment break

### 15.30 AVAILABILITY AND SOURCES OF CAPITAL

Availability of capital in the market – An advisor's perspective

**Linus Ericsson**, JLL

Case study Entra: Funding alternatives in the market

**Tore Lia**, Entra

Availability of capital in the market – A bank's perspective

**Johan Lund and Carlo Lugani**, SEB

## 17.00 Drinks reception and networking

## 18.30 End of event

# MSCI



## ABOUT MSCI

For more than 40 years, MSCI's research-based indexes and analytics have helped the world's leading investors build and manage better portfolios. Clients rely on our offerings for deeper insights into the drivers of performance and risk in their portfolios, broad asset class coverage and innovative research.

Our line of products and services includes indexes, analytical models, data, real estate benchmarks and ESG research. MSCI Services 97 of the top 100 largest money managers, according to the most recent P&I ranking.

For more information, visit us at [www.msci.com](http://www.msci.com).

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## ABOUT KTI

KTI Finland is an independent research organisation and service company providing information and research services for the Finnish real estate industry. KTI maintains extensive databases on returns, rents, transactions, operating costs and customer satisfaction measures in the Finnish property market. Based on these databases, various kinds of benchmarking and analysis services can be provided.

For more information, please visit [www.kti.fi](http://www.kti.fi).

### KTI

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